

## Finance and operations roadblocks impacting Green Steel projects Is this viable?

- New global equilibrium
- High investment needs
- Access to clean energy
- 4 Energy pricing

- New Gov. Administrations (LISA)
- ÈU Clean Industrial Deal
- ➤ €4.4 trillion investment by 2050 (McKinsey)
- ➤ €15.1 billion/year in addition to the regular annual CapEx of €103.8 billion (McKinsey)
- Power demand increased 30% in the last decade, and is accelerating (WM)
- X2 electricity consumption in steel sector with electrification (UK Steel)
- Around 45% of Germany companies to reduce production due to high energy costs.(DHIK survey)
- Energy prices in Germany, among higher in the world (DIHK)
- Energy costs can represent 180% of steel producers GVA in the UK (UK Steel)

#### Technology can help

#### **Design Phase**

Power Digital Twin Power Consulting Energy as a Service

#### Design-Operate Phase

Green Energy Sourcing
Power Purchase Agreement
Power / Process Simulation

#### Operate and Maintain Phase

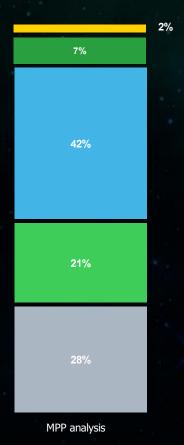
Process Digital Twin
Unified Power and Process
Software, Analytics and Business
Insights
Universal Automation



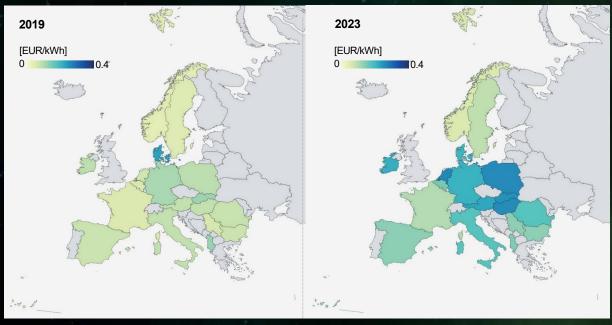
# Industry is moving towards decarbonized materials despite the challenges

Breakdown of total cross-value chain capital investment, 2020–2050, percentage

- CO<sub>2</sub> storage and transport
- Hydrogen infrastructure
- Electricity generation
- Electricity networks
- Steelmaking capacity

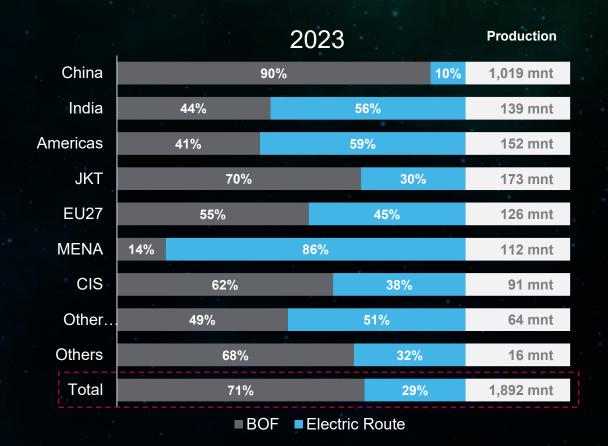


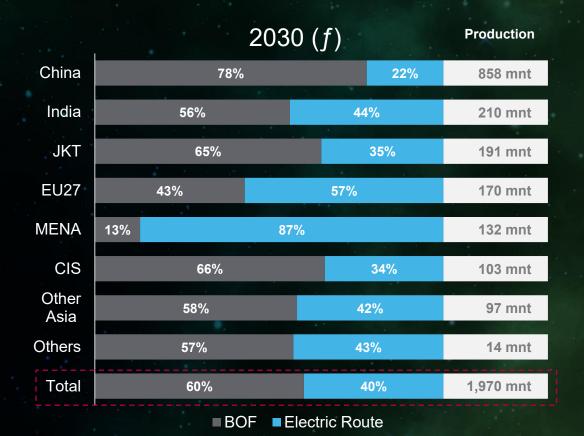
Price of electricity for EU large non-household consumers\*



Eurostat (2024). \*Annual consumption of 150 000 MWh or higher.

#### **EAF replacing BF-BOF**

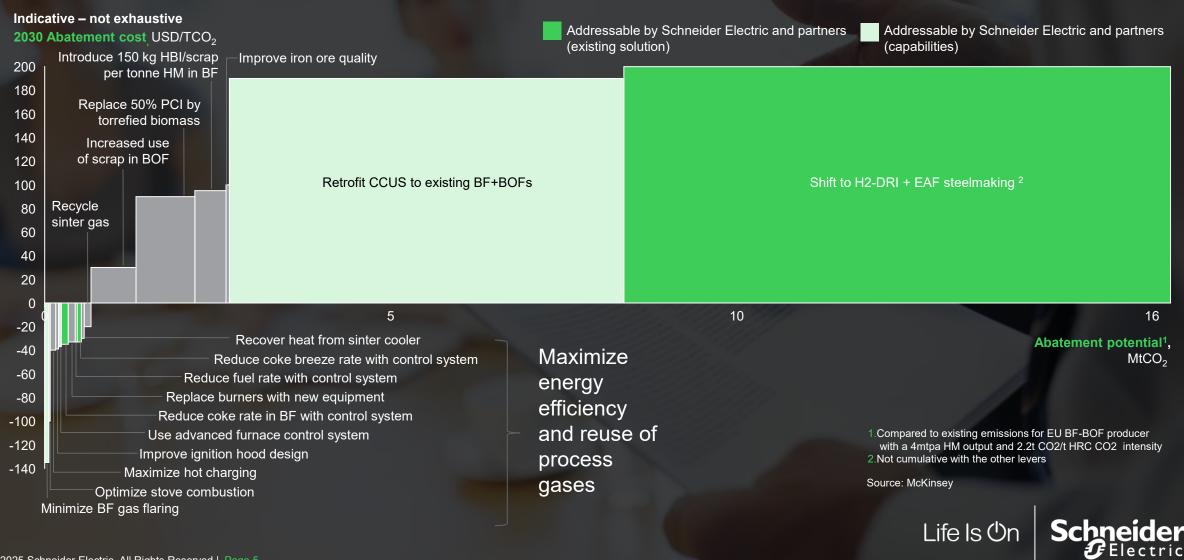




Source: WSA, BigMint



## What does it mean Green Steel? Understanding abatement potential

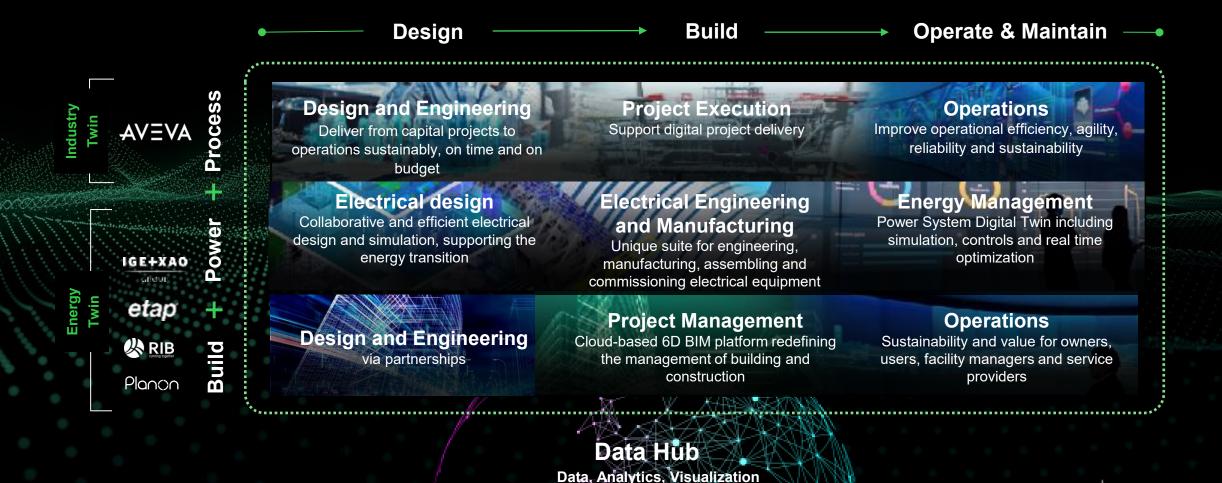


# Digital energy, process and automation technology to achieve profitable sustainability

		Emission abatement potential	10-15% Incremental Levers on existing assets			n	>50% Significant investments on existing assets		>80% Major investments to develop entirely new assets	
	144	Our solutions	Green energy	Energy efficiency	H <sub>2</sub> or biomass injection	Scrap maximiza- tion	Retrofit CCUS (brownfield	Shift to scrap- EAF steelmaking (greenfield)	Shift to H <sub>2</sub> -DRI+ EAF steelmaking (greenfield)	Shift to electrolyser technology
MAINTAIN OPERATE DESIGN	We support your transition to new green technologies	1 Green H <sub>2</sub> production								
		2 Carbon capture technology		-11	14/19			<b>全国的</b>		
		3 Green by design		71.1			V			<b>O</b>
	while deploying our unique market leader expertise in energy management, green energy sourcing and integrated power & process	4 Energy strategy								
		5 Energy management solutions					<b>✓</b>	•	•	
		6 Digital integrated power and process								
		7 PI, data and analytics	1911	N Silver			Enable	er		

# One set of applications to build your enterprise digital twin towards Green Steel

Life Is On

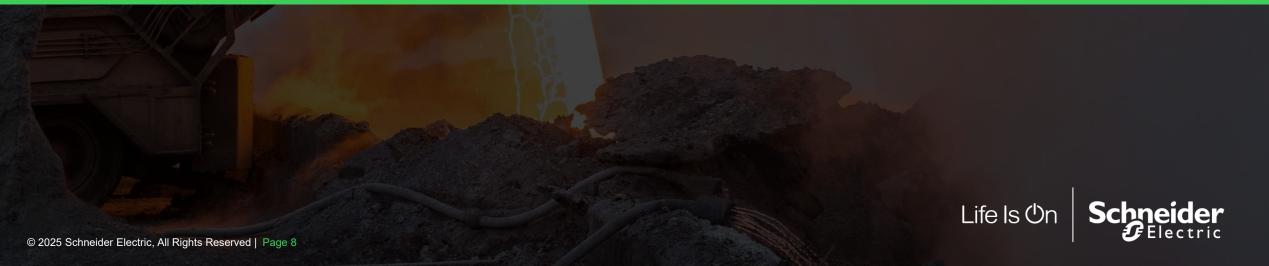


Agnostic I Cloud I Open



### Four real-live decarbonization projects

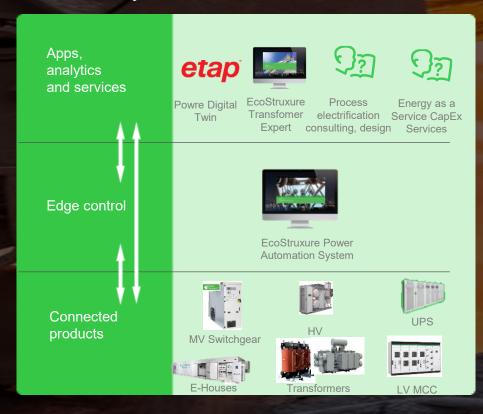
Design – Operate - Maintain



#### World's first large-scale green steel manufacturing plant

Getting the best TCO on steel decarbonization with electric furnace and green hydrogen production





Green by design process

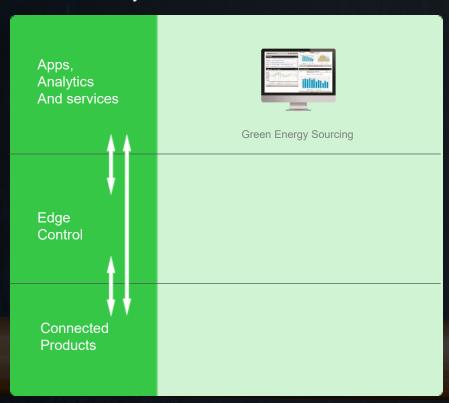
25% CapEx and OpEx savings

95% reduced co2

#### **Ball Corporation**

Access to energy switching to renewables

### Eco Etruxure for Metals



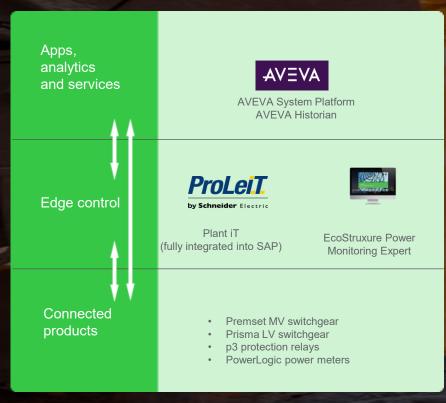
65% of renewable energy by 2024

30% decrease of scope 2 greenhouse gas emissions by 2024

## European steel manufacturer, supplier to automotive, consumer goods, aerospace and railway

Integrated power and process solution to produce efficient steel





Increased **Proc uctivity** by implementing a datadriven approach and increased visibility

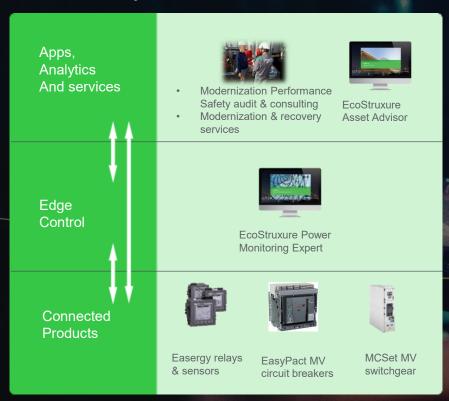
Higher asset utilization through asset performance mgt, predictive analytics and Artificial Intelligence

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#### **ArcelorMittal**

A circular economy approach to modernize power distribution, asset management and maintenance

### Eco Struxure for Steel



170 eq metric tons of CO<sub>2</sub> saved
26 metric tons of materials saved
5-10% less downtime

"If I had to sum up this project with Schneider Electric in three words, it would be: proximity, flexibility, and support,"

Sébastien Michon Industrial Project Engineer ArcelorMittal Belval

<u>Video</u> <u>HTML</u>



# As Schneider Electric, we have been through the sustainability journey ourselves



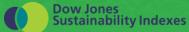
Zero waste to landfill sites

206 up from 30 in 2014

Water consumption

-30% since 2007





#1 Most Sustainable Company

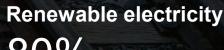


**Net Zero sites** 

 $30_{\text{sites}}$ 



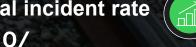
- Costor Isaaci



up from 2% in 2017



Medical incident rate



-88%

since 2010



**Looking forward** 

**Energy consumption** 

-35% since 2009

We will continue to lead the effort for a climate positive world with our 2030 commitments aligned with 1.5° scenario and validated by science-based targets

### Ranked #1



A global industrial technology leader in electrification, automation, and digitalization

1. Full year 2024

## Unprecedented partner network >1 million partners

**ESG champion** and sustainability partner

Multi-hub model 150 000+ employees

World-leading portfolio with increased digital footprint

**€38bn** revenues¹

# Life Is On Schneider