



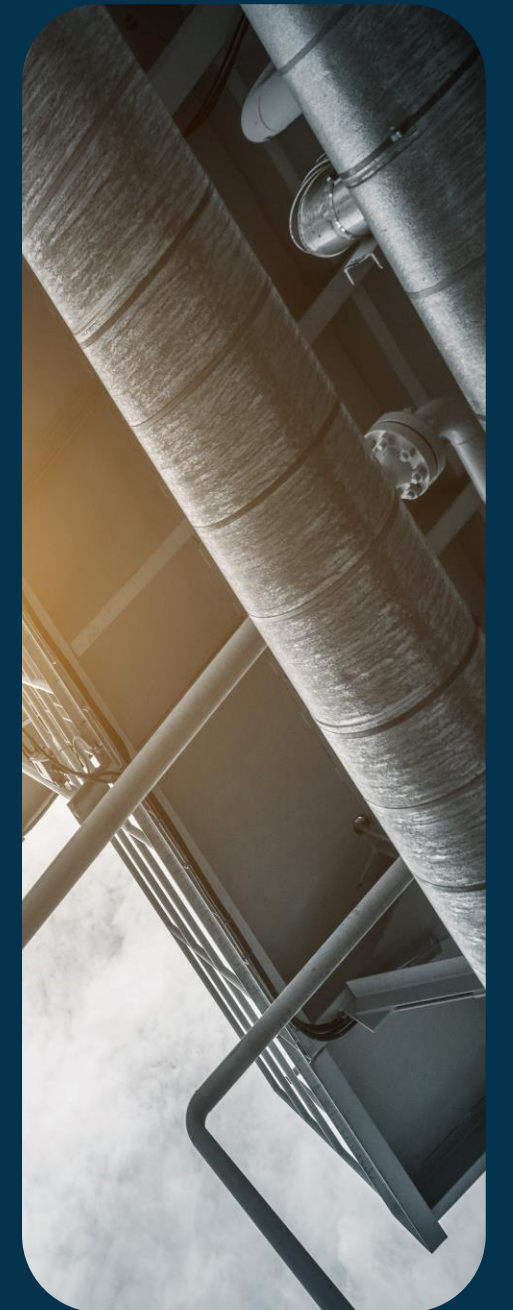
Unlock Efficiencies in 2025: Why You Need to Optimise People, Process, & Products with AI

Tim Eschert
Managing Director EMEA

Ferolabs.com

New York, USA

Düsseldorf, Germany





Fero Labs is process optimisation
software built for steelmakers

Fero AI helps factories fix production
issues faster and optimise process
efficiencies to drive Profitable
Sustainability.

To Optimise People, Processes, & Products with AI You Need:



AI that enables metallurgists and engineers to execute their entire workflow faster, easier, and smarter.



AI that drives greater process efficiencies so you're improving yield and throughput.



AI that enables you to streamline costs whilst maintaining premium product quality to remain competitive.



Steel's Triple Challenge in 2025



People

Skills gap, knowledge transfer issues, resource-intensive solutions



Processes

Increasing complexities and variability



Products

Demanding quality requirements and sustainability pressures



Limitations of Traditional Methods

Traditional Methods	Modern Challenges
Rigid statistical models	Complex, non-linear relationships
Manual data analysis	Real-time decision needs
Siloed information	Interconnected processes
Experience-based decisions	Data-driven optimization

Your Potential Using AI

- ✓ Diagnose the root cause of continuous caster breakouts in minutes, not days.
- ✓ Minimise product risks and costs on *every* heat to eliminate over-design
- ✓ Formulate flexible slag optimisation recipes rather than one-size-fits-all
- ✓ Reclassify products in real-time to avoid pour-backs
- ✓ Avoid downgrading and slashing margins
- ✓ Create dynamic scrap mix formulas for *every* heat
- ✓ Reduce your environmental impact without compromising quality

People Optimisation

Case Study: Knowledge transfer, increased speed to solution
Challenge: Retiring workforce with decades of experience
Solution: Fero's explainable AI captures expert knowledge

Results:

- 85% of expert decisions accurately modeled
- 45% faster onboarding of new engineers & operators
- 68% reduction in operator decision variability
- 60% reduction in after-hour phone calls

A dark, industrial background image showing a worker in a protective suit and helmet standing near a large, glowing orange molten metal process, likely a steel-making furnace. The scene is dimly lit, with the primary light source being the intense heat of the molten metal.

Process Optimisation

Case Study: Flexible slag optimisation recipes

Challenge: Traditional models fail to account for raw material variations

Solution: Fero Live Production using adaptive ML models

Results:

- 22% reduction in processing time
- 17% energy savings
- 3.8% yield improvement
- 80% reduction in dedicated worker time



Product Optimisation


Case Study: Dynamic recipe adjustment for quality improvement and cost minimisation

Challenge: Meeting variable product specifications with minimal resources

Solution: Fero's predictive quality modeling

Results:

- 38% reduction in quality deviations
- 42% decrease in downgraded product
- 15% reduction in alloy usage

A man wearing a red hard hat with goggles and a brown leather apron stands in a dimly lit industrial setting. He is looking down at a bright, glowing yellow-orange molten metal being poured from a large container. The background is dark and hazy, suggesting a factory or foundry environment. A small green rectangular bar is visible in the top left corner.

Winning in 2025 requires AI for people, process, and product optimization so your experts are driving the fastest car in the race.



Together we'll build a
sustainable tomorrow

fēro
labs

Thank you

Tim Eschert
Tim@ferolabs .com



fēro
labs

Ferolabs.com #ProfitableSustainability